

Revision Paper (2018-19)

Class-B.Com-I

Subject: Business Management

Paper-BC-105

Time: 3 Hours

Maximum Marks: 80

Note: Attempt five questions in all, selecting at least one question but not more than two questions from any unit. All questions carry equal marks.

UNIT-I

1. Discuss the characteristics and significance of management. Also explain the process of management.
2. Define planning and discuss the process of planning. Are there any limitations of planning? If yes, then how can they be overcome?
3. What do you understand by decision making? Discuss various steps of decision making process.

UNIT-II

4. Define organizing. Explain its features and principles.
5. Discuss the relative merits and demerits of centralization and decentralization in a modern managerial organisation.
6. Define motivation. Discuss the various methods of motivation. Also discuss the problems involved in motivation.
7. Describe various barriers to communication. What measures you suggest to overcome them?

UNIT-III

8. "Planning is looking ahead and control is looking back". Explain it and describe the process of control.
9. Discuss various techniques of control with suitable examples.
10. What is management of change? Why do people resist change? How will you overcome their resistance?